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**BAA for Cyber Security  
Applied Research & Experimentation  
Partner  
W911NF-14-R-0001**

**Patricia J. Fox  
ACC-APG RTP Division  
18 February 2014**

**ACC-APG**



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## ***AGENDA for Webinar***

- **Business Presentation**
- **ARL Overview**
- **Cyber BAA Overview**
- **Cyber CRA Overview**

**NOTE: Questions received by 13 February 2014 will be addressed during the appropriate presentations listed above**



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## ***BAA W911NF-14-R-0001***

- **BAA was issued on 7 February 2014**
- **Information Webinar is being held to discuss the BAA and answer questions**
- **Nothing said at Webinar changes the BAA**
- **Any conflict between what is said today and the BAA will be resolved in favor of the BAA**
- **BAA can only be changed via an amendment posted in FedBizOps.gov**



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## ***BAA W911NF-14-R-0001***

- **Questions to be answered today include those submitted by 13 February 2014**
- **Questions received after 13 February 2014 will be answered on the BAA Q&A website**
- **All Questions are to be submitted no later than 26 February 2014**
- **Offerors are NOT to contact Government personnel concerning their Whitepaper/Proposal submissions**



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## ***BAA Description***

- **BAA is issued under section 6.102(d)(2), Use of Competitive Procedures, of the Federal Acquisition Regulation**
- **Proposals submitted under this BAA are considered to be the result of full and open competition**



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## ***BAA Description***

- **The Government is NOT looking for existing Cyber solutions to employ**
- **The Government is NOT looking for a contractor to perform cyber services as required by the Government**
- **The Government is looking for Whitepapers/proposals with innovative approaches to scientific study and experimentation directed toward increasing knowledge and understanding**



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## ***Award Instruments***

**As a result of this BAA, one offeror will be selected for award and that offeror will receive two award instruments:**

- An ID/IQ contract for the AR&EP efforts described in Roles 1 and 2 of the BAA**
- Be made a Consortium Member under the Cyber Collaborative Research Alliance (CRA) Cooperative Agreement (Role 3 of the BAA)**



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## ***Funding Information***

- **Under the AR&EP contract, annual baseline funding is \$1.5M/year, which will begin with the First Task in the BAA**
- **Ceiling under the contract is \$48.5M over a five year period**
- **Under the Cyber CRA, the offeror selected as a result of this BAA will received \$350K/year for efforts under the Cooperative Agreement**



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## ***Profit/Fee***

- **Profit/Fee will be negotiated under each Task Order under the AR&EP contract in accordance with DFARS 215.404-4**
- **No profit or fee will be paid on travel or materials under any Task Order**
- **No profit or fee will be paid for effort under the Cyber CRA cooperative agreement**



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## ***Cyber CRA Cooperative Agreement***

**As a result of this questions received concerning the Cyber CRA Cooperative Agreement, the Model Cooperative Agreement for the Cyber CRA and the Sample Articles of Collaboration for the CRA will be posted to the BAA website. The model and sample do not differ substantially from the executed cooperative agreement and articles of collaboration.**



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## ***Submission Process***

- **Process consists of a Whitepaper and Proposal stage**
- **ONLY the most highly rated Whitepapers will receive an Invitation to submit a proposal**
- **Offerors who do NOT receive an Invitation, CANNOT submit a proposal**



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## ***Submission Process***

- **Offerors invited to submit proposals will receive feedback on their Whitepaper**
- **Offerors NOT invited to submit proposals will NOT receive feedback on their Whitepaper**
- **Offerors who have NOT submitted a Whitepaper CANNOT submit a proposal**



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## ***Submission Process***

- **Whitepapers can ONLY be submitted via email to the email address listed in the BAA**
- **Whitepapers submitted by any other means will NOT be considered**
- **Instructions concerning the format and content of proposal submissions will be included with the Invitation Letter – Again, Proposals are submitted by Invitation Only**



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## ***Whitepaper Content***

- **Must be unclassified**
- **Cover Page – 1 page**
- **Overview – 2 pages**
- **Discussion of proposed approach/Program – 8 pages**
- **Discussion of facilities – 1 page**
- **Biographical Sketches – 1 page/individual**



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## ***Whitepaper Evaluation Criteria***

- **Factor 1: Technical and Scientific Merit and Relevance**
  - **Subfactor 1A – Role 1: Experimental Validation of Basic Research**
  - **Subfactor 1B – Role 2: Applied Research into Innovative Experimental Approaches**
  - **Subfactor 1C – Role 3: Participation in the Basic Research under the Cyber CRA**
  - **Subfactor 1D – First Task Order: Testbed Development**



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## ***Whitepaper Evaluation Criteria (Continued)***

- **Factor 2: Experience and Qualifications of Scientific and Technical Staff**
- **Factor 3: Facilities and Equipment**



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## ***Whitepaper - Relative Importance of Evaluation Factors***

- **Factors and Subfactors are in descending order of importance**
- **Factors 2 and 3 are approx. equal**
- **Subfactors 1A, 1B and 1C are approx. equal**



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## ***Key Dates***

### **EVENT**

**Questions Due**

### **DATE**

**26 February 2014**

**Whitepapers due  
Whitepaper**

**5 March 2014, 3pm EST**

**Feedback**

**April 2014**

**Proposals due**

**June 2014**

**Award**

**August 2014**